

**Board of Trustees
October 9, 2018
SAU Tech - Camden
Business Building 106
1:00 p.m.**

The Board of Trustees met on Thursday, October 9, 2018 at 1:00 p.m. at SAU Tech in Business Building 106. The following were in attendance: Trey Berry, Edgar Lee, David Nelson, Lawrence Bearden, Therral Story, Monty Harrington, Josh Kee, Donna Allen, David Lanoue; Shawana Reed, Roger Giles, Jennifer Rowsam, Jason Morrison (SAU Tech Chancellor), Gaye Manning, Valerie Wilson and David McLeane. Guests included Sheryl Edwards, Shane Warrick, Dan Marsh (SAU Communications) and John David Bailey (Banner News). Other guest included Alex Parris, Halle Posey, Jamie Hastings, Zoey Lawless, Maurice Peace and Jenny Sanders.

[00:02:06.26] Edgar Lee: Good afternoon. It is time to start our Board of Trustees system meeting. As you know, we have special guest in here (referring to nursing dummies) and I am not talking about the live - they are (laughter). They are and can be a distraction so once they sit up, then you might be missing a chairman. (laughter) I would like to thank J.D. Bailey of the Banner News and anyone else in here that is from the media. We have approximately 11 items on the agenda and the first item is the approval of minutes from June 25, 2018 and May 17, 2018. Do I hear a motion?

[00:02:58.27] Monty Harrington: So moved

[00:03:03.28] Therral Story: Second

[00:03:03.28] Edgar Lee: I have a motion by Mr. Harrington and a second by Mr. Story. All in favor say "I."

[00:03:07.12] Monty Harrington: "I"

[00:03:07.12] David Nelson: "I"

[00:03:07.12] Lawrence Bearden: "I"

[00:03:07.12] Therral Story: "I"

[00:03:08.12] Edgar Lee: "I's" have it, "na's none. Motion carried.

[00:03:08.12] Edgar Lee: Now we are up to the comments from SAU President, Dr. Trey Berry.

[00:03:31.12] Trey Berry: Good afternoon everybody. I want to give you a campus report of what things have occurred since the last time we met in May.

We have had a very, very busy summer and the fall is off to a good start. Both here in Camden and in Magnolia. I want to give you a quick update on some things that have happened and things on the horizon at SAU. Dr. Morrison will give you an update on what is happening here on this campus.

We have had a lot of renovations that are happening around the campus this summer. Robby Nash, Kyle Newton and the entire physical plant did a tremendous job in a short amount of time do some things. As you see here is a small example of things they did in some of our existing buildings. We totally renovated the first floor of Wilson Hall, which badly needed it. They added LED lights, a new home for our computer science and game design and animation. English department renovations, new carpet in Blanchard Hall, the business building. We have a new agri shop. The shell of the building is finished and we are beginning to work on the inside as we speak. We have some other renovations to our library. They continue to improve that facility. We have numerous renovations to our dormitories and our apartments, existing dorms and apartments that were in bad need of repair and upgrade. We did that this summer. Also, we had some visitors on the campus from Mexico. We met a group of administrators when we went to Cuba from the University of Madamoris in Mexico that wanted to send their professors to SAU to learn English. They are professors, not students. So this summer, about eight of them came for about a month to learn intensive English. They really enjoyed themselves. The picture on the left is our Consulate General in Little Rock of Mexico along with all of the students and some other things they did. It was a great, great opportunity. It looks like we are going to have them back this next summer. They are paying customers and w great, great relationship we hope will continue.

Then look at this picture. This is the Mulerider Kids College. Again, just a tremendous program. Between the Kids College and the Muleriders Teen College, we had over 800 students this year. As you see, on the left is the morning session and the right is the afternoon session. This is the max we can take. We had a waiting list and this is such a tremendous thing to get students

exposed to college and experiencing things in the summer, helping parents in the summer. It is just a wonderful program for our region not just for our campus. There are some other great pictures - some happy faces.

Mulerider Teen College that we started two years ago, continues to grow. It is a prime recruiting age for us. They had wonderful time as well at Mulerider Teens College. Here are some more advanced classes on our campus.

Then I always try to tell you some things that our students are doing. That was nothing short of wonderful this summer as well. We had a group of students as well that studied in China. This is them on the Great Wall of China. Eboni Edwards, one of our Musical Theatre program majors spend the summer studying at Julliard, not a bad place to study, if you are a musical theatre major. She had a wonderful experience there.

We had one of our band students, Benjamin Facundo, the one in the very center sitting down. He was invited to the Saxophone Congress in Croatia to perform. This was a national competition and he was selected. You can see how few people were selected. It was quite an amazing feat to have him go there. He is a senior this year in our marching band.

College of Business again had some national PBL awards that occurred at the national competition. They brought home several national awards including for the fourth year in a row, the National award, the number one award, for forensic accounting. They started that category four years ago and all four years, SAU has been the national champion. Not bad folks, not bad.

Also, just this past week, at a Tech Fest in Little Rock, we had a team of computer science and game design students go up there to make a presentation. They were very well received. In fact, some people in the industry came up and asked them to partner with them on several new adventures and so we are excited about that and what they means to them - these young people and their future.

Enrollment - I think you all know the enrollment. We had a record class of 901 students. We have a record number of students living on campus. We are pushing 2000 living on campus thus our need for additional space. We had additional 100, over 100, domestic graduate students, which we are excited about. Then, as you know, we are down in our international graduate enrollment. That is something we are going to be working on. I just wanted to show you this. This is a news headline from last week from Inside Higher Education that shows you that the international enrollment is falling all over the United States. It is something we are on top of and we will be working on. In fact, we started working on it immediately. Just this past

couple of weeks, we sent one of our staff member, Rindy Crump, from our Global Center, on a recruiting trip to Korea. The second largest number of students from another country studying in the United States are from Korea and we have one student from Korea studying at SAU. We know there is potential there. In fact, the young man in the picture on the left in the tie is one of our former graduates and he is teacher at one of the high schools in Korea. He has been a great contact for us and hoped us set-up many high school visits. We are hopeful to make another trip in January and follow-up on this. We had a tremendous response in Korea.

Also, I want to talk a little bit about our freshman class. We have a very excited freshman class - the largest freshman class in our history. They were so excited to be enrolled at SAU - on the left, is a picture of some Magnolia students on their senior trip sporting all of their SAU gear and wading in the ocean. And, then on the right, this is Kenndie Philpot from Waskom, Texas. This is right before she walked into her high school graduation and that is her mortarboard. I think she was a little excited for coming to SAU.

Speaking of our freshman class. This is our freshman steak dinner. It was so large this year that it took up the entire floor of the Story Arena. We had at least seven or eight large grills out cooking that night to make that happen. It is a wonderful event and great tradition at SAU. This is a good visual of the size of our freshman class. Because of that increasing domestic enrollment, those people living on campus, Arkansas Hall, as you know is being built. The first floor is framed out and they are making good progress on that. We hope that will continue and the weather will cooperate. That is looking good so far.

Academics - Dr. Lanoue can tell you a lot more. Here is just some highlights. Several of you were at the groundbreaking of the poultry complex. We will be starting poultry science in the fall. WE will be hiring a poultry science professor this spring. We are getting the final pricing on the poultry house. That is phase one of the poultry science facility. We hope that will be finished at the latest, in March or April, in the spring and that will be followed by phase two, with a processing facility and phase three, financial support to support the program in the future. We already have some proposals into some industries to help us support the poultry science. Again, we will be the only poultry science degree south of Little Rock. We are excited about the program.

The doctoral program is moving forward. In October, they will have another reading and discussion. We do not know how detailed the discussion will be. At the state meeting in Little Rock, will be followed by a final vote in January on our doctoral program. We had a good response from our visiting team that came to campus and that reviewed our program. We are now in a steady path, so far so good. We should know something definitive by January. After that, the Higher Learning Commission will make a visit to our campus from Chicago to give us

their blessing on the program. We are still looking at either the fall of 2019 or fall 2020 starting this program. Just like poultry, it will be the only one of its kind, south of Little Rock.

We are also doing more than studying; we are now in the curriculum development stage of a new major, Cyber criminology major. We already have a cybersecurity major, which is more on the programming computer side; this is in more of the law enforcement side. In fact, law enforcement encouraged us to start this major. They told us they could not keep up and they want to try to hire every graduate that we have. We are pursuing this major and will be a cross between cybersecurity and criminology classes. Again, we hope this will begin in the fall of 2019 and will be the only one of its kind south of Little Rock.

Athletics - We have already started well this year. We dedicated the Live Oak tennis courts and the Oliver Clegg Championship Court last month. What you see there is our new and revived tennis team - men and women. Not all of them were there. Some of them were in class that day. They represent 13 countries and they are already off to a great start. Our tennis courts opened up to the public this past week.

Football - great start. Six-0 and I will try not to jinx it. We will keep knocking on wood. We are now in the top 15 nationally for our football. Our golf is doing well this fall. Cross-country won a tournament this past Saturday. We are off to a very good start. We had a donor that helped us turf the softball field. As you know, we had a championship softball team last year and this is a great reward for those student athletes. They just finished this yesterday and it looks beautiful. We are thankful for that donor for helping us out.

The SAU Store - as you know it opened up on Blue and Gold Day. I will tell you, sales have exceeded expectations. We had to order, reorder and reorder and reorder. Our student store managers are all MBA students with some undergraduate student workers working under them. They are doing a tremendous job and I cannot give enough thanks to Sheryl Edwards who continues to mentor the students. They are learning so much about being a leader, being managers, about making payroll, about balancing books, about supply chain, about everything. It has been a great adventure and exceeded we possibly imagined.

Planning stage - you have heard us talk about and now we are getting final prices on the addition to Cross Hall and the College of Education. We should have that pricing sometime around Thanksgiving and we will let you know how that pricing is matching up. The same story for the Oliver Band Hall expansion. As you see, right here is the existing building and that is the expansion there. Our band continues to grow. We have 141 students in the marching band -

the largest in our history. Again, we are waiting on the pricing on this. Hopefully we will break ground later this fall.

Something we will be talking about in a minute...the energy savings plan to give us some long-range savings for our campus and to make our campus more green in the future and help us all out for the immediate future and the distant future.

Advancement - Josh Kee and his team have done a tremendous job over the past two years. We started our fundraising campaign almost two years ago, about 23 months ago, and I am happy to say that as of this date, we have raised 13.2 million dollars in that campaign. It also has exceeded our expectation. It is due to a lot of great work on behalf of Josh and his team and some very, very wonderful and generous donors and alumni.

The alumni association - you have in your packet a new engagement policy for our SAU Alumni Association. We have a new Alumni director, as you know, Megan McCurdy. I will tell you she has hit the ground running, doing tremendous things. We have a new engagement policy, membership policy in this envelope. You will get a more extensive report on that in the next meeting. Things are going very well for our Alumni Association.

From this point forward, I would like to do this every time we meet, an alumni profile, of somebody that did great things as an SAU Alumni. We do not spend enough time talking about our own. This is one of them. This is Lee Kendall. He passed away just this past spring at the age of 98. He was a tremendous individual, Mulrider, World War II Veteran. He shot down the last enemy plane in the Pacific. He went on to be an instructor. He went back to California, he and his wife wanted to start a school and he asked his dear friend, a man named, Frank Lloyd Wright, to design that school. Not a bad person to ask to design a school. They did and they ran that school for 35 years. Pacific Palisades, California. Just a tremendous life. Graduated from Magnolia A&M. Great Mulrider, Great story.

It continues to feel like home for so many students. We have a lot of great things on the horizon and I thank you so much for your support and your attention. I hope that I will have another great report for you at the next meeting.

[00:22:09.12] Edgar Lee: Any questions for Dr. Berry? Thank you Dr. Berry - outstanding.

We are now up to the SAU Chancellor, Dr. Morrison.

[00:22:27.21] Jason Morrison: We are going to do something a little bit different today. I know that Board doesn't always get to come to SAU Tech and get a chance to meet our students and see what SAU Tech is doing. The students I have here today, the each represent different areas of the college. Ambassadors to scholars and sports. I seriously think it is important to start letting people know who our Tech students are. These are great representatives of our Tech students. (Students introduced themselves - indistinct). You saw some of our students earlier. Some of our cheer team. You name me the next time you have a cheer team to cheer you on at a Board meeting. That was four members of our cheer team. We have a 10-member cheer team and the rest of them are in class. If you had a chance to come out last night, you have to see our cheer squad perform and watch some students perform in a three-point contest. Our Tech scholars are getting ready for our special needs carnival and that will be the week of Halloween week. I will talk more about that a little later on. These are great examples of students. These are the types of students we are sending to SAU. These are the students that you don't have to work hard to keep because they have already graduated. When students graduate with a two-year degree, they are more likely to graduate with a bachelor's degree and then those students that start directly at the four year. That is what we do at a two-year college we make things happen. Thank you guys.

All right, let us get started. You know we are about "study, play and stay' at SAU Tech. We are the one junior college in the state of Arkansas that has all of it. We are the only junior college that has great programs, housing and national junior college athletics. There is no junior college that has all three at this time. We are proud to be the only one in the state of Arkansas.

Enrollment - we were up! That is all you have to say - we were up, drop the mic, we were up! Matter of fact, right before we had lunch, Lee pulled me aside and said I want you to know, we are up 150 students from last year and over 300 students from two-years ago. There were only junior college in the state of Arkansas that were up and we were one of them in both college core enrollment and overall institution enrollment. I tell you we are sandwiched between two four-year universities, one we really like. Both four-year universities tally the record freshman class and we were still up. That is because Jenny Sanders, dean of enrollment management, worked her tail off. I appreciate Jenny and her efforts to make us up. When is the last time Tech said that? We are up! Folks, time has changed. There is not your mommy's Tech anymore. We a for real two-year university, giving a full college experience at half the cost.

Housing - we built 48 new beds this summer that houses 152 students. We have 180 students living on campus...you do the math. Now we are going to give you a little bit of a downer. We need more housing. We need at least 50-75 beds. We are unable to build it. We have already tapped our foundation to the point where we cannot build it. It not only hurts Tech next year,

it is going to hurt SAU because it is those students that are transferring to SAU that will help maintain the growth of our sister school. So on your way home today or on your way out of town, please drop by the gas station and buy a lottery ticket because it is going to take that. We don't have donors. We are a two-year college - we got up and danced last night because we got a check for \$500.00 for our cheer squad. That's the life we live at a two-year college. We are going to figure something out. I have an announcement later that is going to add about twenty more people. This is a picture of one of the dorm rooms - they live in kind of an apartment style housing. Very nice...we have students from Arizona, Arkansas, California, Illinois, Louisiana, Oklahoma, Tennessee, Missouri, Montana, Nebraska, New York, and Texas on this campus. In addition, Jamaica and the Bahamas. More pictures of our housing. That is actually a room of some of our cheerleaders. Jaylen, one of our students, you might have seen him a couple of weeks ago on KATV 7:00 o'clock morning news. They stopped by and talking to him when he was trying out for American Idol. He did not make it, but he represents our choir and we are proud of him.

Belinda Gill, just a grandmother raising kids - her grandchildren. He dream was to complete a degree. She was able to complete her certificate in childhood development and she sent us the most enduring email to the instructor about how, Amy Dill, a rock star when it comes to teacher education, helped her reach her goal so she can help provide for her family. That's what we do, change lives.

National ranking since the last time we met. We are number two in the state of Arkansas when it comes to community college for standards, quality of education, cost of attendance and number 21 in the country. We are proud of what we are doing here at Tech.

As you know, you met some of our scholar students. We had ten scholar students that started the scholars program this fall. I said their primary goals was to get involved in community leadership also civic activities. They are doing special needs carnival. They are having guest speakers. I know Dr. Berry is planning to speak to the scholars students and we are all so thankful that when these students graduate from the scholars program, they can so to SAU and receive \$6000.00 a year in tuition assistance.

Funding our endeavors. We look at a lot of grant opportunities. We are thankful for the system as well. This room you are sitting in is because of the system partnership. This is the home of our new RN program that starts in the spring of 2020. Shelly Young makes things happen with those little dummy has done a tremendous job since she has taken over the leadership of the nursing program. Our LPN has posted three 94 percent pass rates, the past three years - 94 and above. She is going to continue that excellence into the RN program. It is because of the SAU System, the Blue and You Foundation, that we were able to make this room

happen to give our nursing students the best environment for education. If you get a change before you leave, go to the backside and you can see the LPN classroom. Through the systems partners here, we were able to redo a science lab because we didn't have a science lab before. Our science lab and two nursing areas. Therefore, that is a great contribution for our program.

Here are some annual goals that we hope to do this year. \$20,000.00 for the Tech Scholars program; \$20,000.00 for Rocket basketball and \$10,000.00 for enhancement. It is not a lot, but for us, it makes a world of difference in the lives of our students.

Some of the grants we received. 1 million dollars for Workforce initiative - we are getting a new CNC machine. We are getting a dental x-ray machine and new plc machine. Everything accompanying our academic programs that deal with work in the industry. We received over \$20,000.00 in donations for our athletics and sponsorships; \$50,000.00 for the sign that is completely done now as you drove in. It is an amazing looking sign and of course the DoJ grant with SAU and SAU Tech.

Now, I want to back track and brag a bit about Mr. Hastings, Jamie Hastings. Representative of our basketball team here today. We opened scrimmage play last Saturday at the Mullins jamboree. They have 30-40 schools there and you play three games, three hours, back-to-back-to-back. Well, this is how it played out. Marty called for a defensive tip. He pulled CJ and said, jump the tip. So when the ball was tipped, CJ jumped the defender, stole the ball, and dunked it. Everyone was like - "WOW!" Who is this SAU Tech? We won all three games by 20 plus more points. We are not here to play club sports, we are solely here to win a National Championship and graduate these young men and women. We are so proud of our kids and what they represent in our cheer squad.

Some things that are coming up - If you are free on November 2-3, we have Today's Power Tip-off Classic. We have teams from Mississippi, Louisiana and Arkansas. Arkansas Baptist from Little Rock, both men and women. We will have basketball all day long on those two days. Come out and support your Rocket's. November 29 we are having a 50th Birthday Homecoming. We will have a ballgame as well and have activities for the students all week and we will have the special needs carnival. Tinsel Town is coming up November 17. Black History Celebration on February 21 and of course, April 13 we will have Walt Coleman, NFL Referee, as a speaker to help us raise money for our students. We are truly making things happen at this institution. We have some of the hardest working people that have multi things thrown on their plate. Poor David McLeane, not only the vice chancellor for student life, but also the Athletic Director. Valerie has taken on more responsibilities as the academic dean. Gaye trying to manage the whole facilities of the operation by herself as the VC of Finance. You wear many hats at a two-year college. I take naps in the afternoon... (laughter). Enrollment is based on its

people. They work tirelessly. I came across a quote the other day that I have been sharing with my people.

"Never get tired of getting better!"

AS you grow and as strong as Tech is, it is as strong as the system is. The two are beneficial for each other. As a matter of fact, the strong we get the greater likelihood that SAU will get stronger in their transfer enrollment. That is where the enrollment is coming in the future. It is going to be transferrable. Any questions?

Oh, I almost, forgot this. Guess what is happening next fall? We are starting women's softball. So starting next fall, will have the Lady Rocket softball team. They will also be a Division II softball program so that means that they will be able to receive tuition and books. I hope that in the next two weeks, we will have a coach named. We are taking applications as we speak. We sent out a job posting and within five minutes, my phone was blowing up. I want to learn more about this coaching position. We already have three students from Beebe wanting to play softball. This is what we do, Be great, Be greater, Be Tech! Any questions.

[00:36:08.10] Edgar Lee: Who is driving the madness?

[00:36:11.01] Jason Morrison: People at Tech!

[00:36:14.02] Edgar Lee: Your Vice Chancellors?

[00:36:14.02] Jason Morrison: Yep!

[00:36:16.07] Edgar Lee: Who is leading them out?

[00:36:16.23] Jason Morrison: I don't know!

[00:36:21.15] Edgar Lee: What I saw last night was amazing as well! You had a gym that I coached in as Boys Club and it did look anything near what it looked like last night. A lot of hard work. Gaye and Dr. Wilson, as a matter of fact, I think they were so tired, they stood in spot the whole time, they didn't move. Thank you very much!

Ok, it is now time to go into our executive session. Feel free to move about and enjoy some of the refreshments. (1:37 p.m.)

Returned from executive session at 2:28 p.m.

[00:00:29.12] Edgar Lee: We are back in order now to resume our Board of Trustees meeting. I need a motion on the personnel changes.

[00:00:47.12] Monty Harrington: So moved

[00:00:47.19] David Nelson: Second

[00:00:51.25] Edgar Lee: I have a motion by Mr. Harrington and a second by Mr. Nelson. All in favor say "I."

[00:00:57.02] Monty Harrington: "I"

[00:00:57.08] David Nelson: "I"

[00:00:57.08] Lawrence Bearden: "I"

[00:00:57.08] Therral Story: "I"

[00:00:59.25] Edgar Lee: "I's" have it, "na's" none, motion carries.

Next Dr. Valerie Wilson on SAU Tech program changes.

[00:01:10.21] Valerie Wilson: We just have one revision that is on the agenda for today. We made some changes in our Health Sciences Technology program that we offer through our secondary career academy. This revision is to allow those courses to fit nicely into one of technical certificates and ultimately an associate's degree in Health Sciences.

[00:01:42.09] Edgar Lee: Questions? If none, we need motion.

[00:01:45.29] Lawrence Bearden: So moved

[00:01:50.24] Therral Story: Second

[00:01:50.24] Edgar Lee: We have a motion by Mr. Bearden and a second by Mr. Story.

All in favor, say "I."

[00:01:52.26] Monty Harrington: "I"

[00:01:53.04] Therral Story: "I"

[00:01:53.04] David Nelson: "I"

[00:01:53.04] Lawrence Bearden: "I"

[00:01:54.15] Edgar Lee: I's" have it, "na's" none, motion carries.

Now we have a report of the Minority Recruitment and Retention by Dr. David Lanoue.

[00:02:07.15] David Lanoue: You will have the Minority Retention and Recruitment Report for SAU in your packet. I just want to say a few positive thing that are going on at SAU. As you know from our meeting last time, Dr. Rowsam introduced it. We made diversity one of the areas in which we are emphasizing in our strategic planning and that process continues right now. Our leadership academy for incoming freshman which I talked about time had shown successful results for minority students. It continues to do so on our latest report. Minority students who have been invited to leadership academy, sometimes, even if they don't attend, just the invitation shows them that they are welcomed and valued. Those students remain at a 10 percent higher retention rate after their freshman year then the overall SAU number and we are very happy and proud of that. Finally, I have been working with the deans and deans with the chairs to try to work on ways to increase the number of minority applicants to faculty positions. We have had some success this year in that regard. It doesn't show in this report but it will show up in next year's report because that will account for the faculty that we hired into this year. Another thing we talked about for some length, and we thought it would be a longer-term process, is a grow your own effort. An effort to find strong minority students at SAU and

encourage them to go on to graduate programs and hopefully attract some of them to come back to Southern Arkansas University. We thought this would be a long-term process and it is a long-term process. We had our first success actually this past summer. Darrell Webb, a student of Dean Abdel Bachri, he worked on Dr. Bachri's NASA grant and a very promising student, he really had a passion for teaching and Dr. Bachri convinced him to pursue that, and he went to the University of Arkansas, got his graduate degree there, he is now back at SAU as a full time instructor in the math department. So, we are already seeing immediate payoff for something that we thought would take a while. We feel like we are having some real success here. Can I take any questions anybody has?

[00:04:41.18] Edgar Lee: No questions, do I have a motion to accept the report?

[00:04:46.08] David Nelson: So moved.

[00:04:47.15] Lawrence Bearden: Second

[00:04:47.23] Edgar Lee: Okay, I have a motion by Mr. Nelson and a second by Mr. Bearden.

All in favor say "I."

[00:04:53.11] Monty Harrington: "I"

[00:04:53.25] Lawrence Bearden: "I"

[00:04:53.25] Therral Story: "I"

[00:04:53.25] David Nelson: "I"

[00:04:54.29] Edgar Lee: "I's" have it, "na's" none, motion carries.

Next is the report by Mr. David McLeane.

[00:05:04.23] David McLeane: I have for you a short summary compared to the actual report that is in your packet. In similarly to what Dr. Lanoue was referring to, SAU Tech as well, has a

five-year Minority Recruitment and Retention Plan. I gave you a summary because I think this will be the key information on the report. You will notice on the first one, in the fall of 2017, we have 344 minority students attending SAU Tech. Head count in 2017 was 1010 and minorities represented 42.6 percent of the total head count which was an increase of about 3 percent from 2016. We are seeing growth in those areas. On page 23 of your packet, although we still struggle with getting full time faculty, we did see a tremendous increase in our minority adjunct faculty this time. It consisted of 32.14 percent minorities and that is an increase of 26 percent in one year. I think you will even see that grow a little bit more in the future as well. This fall we saw a significant increase. I do not have the stats for the fall for our students but I think you will see an increase in minority students as well for next year.

[00:07:19.11] Edgar Lee: Thank you. Any questions? If none, do I have a motion to accept this report.

[00:07:25.16] Monty Harrington: So moved.

[00:07:25.16] Lawrence Bearden: Second.

[00:07:26.02] Edgar Lee: We have a motion by Mr. Harrington and a second by Mr. Bearden. All in favor say "I"

[00:07:32.23] David Nelson: "I"

[00:07:33.12] Monty Harrington: "I"

[00:07:33.12] Lawrence Bearden: "I"

[00:07:33.12] Therral Story: "I"

[00:07:35.09] Edgar Lee: "I's" have it, "na's" none, motion carries.

Next up is the president's funding resolution by Mr. Nelson.

[00:07:42.09] David Nelson: As you all know, a little over a year ago, we all agreed that we would build the president's house on campus. That has been a truly endearing process and we

are approximately 30-45 days from completion and being able to move in that house. It has been a very long, drawn out process and had to make some changes along the way. With a finally new budget, we are over by roughly \$238,000.00 and we are asking to change the MOF. (The resolution is attached in the agenda book.) It is being asked to increase the budget as it said, due to the safety, design and functionality of this house. Any questions?

[00:09:50.10] Lawrence Bearden: This takes us into the point in time where the president can move into it without any anticipated cost?

[00:09:55.25] David Nelson: This is substantial completion of the house, ready to move in.

[00:09:59.17] Edgar Lee: Do I have a motion?

[00:10:01.07] David Nelson: So moved.

[00:10:10.04] Monty Harrington: Second.

[00:10:18.14] Lawrence Bearden: "I"

[00:10:18.14] Monty Harrington: "I"

[00:10:18.14] Therral Story: "I"

[00:10:18.14] David Nelson: "I"

[00:10:15.18] Edgar Lee: All those in favor say "I".

"I's" have it, "na's" none, motion carries.

Next up is the energy saving performance contract, Dr. Berry.

[00:10:26.29] Trey Berry: Just real quickly, I am not going to take a lot of time. I mentioned this in the slide show. We are looking at the possibility of long-term energy savings for the campus.

SAU Tech engaged in something like this a couple of years ago where they refitted all of their lights to LED. We are asking a company to do an audit and they are actually doing the audit of our campus to look at lights, to look at our HVAC systems and look at the possibility of some solar areas where we can reduce cost on buildings. There are going to do the audit and then we will come back to you to see if we want to engage this company in the refit of our campus in certain areas. We are going to look at the feasibility and we may come back and just say we are going to do just lights, we may come back and say we are going to do all three. They are going to do an audit to tell us what we need to be more energy efficient on our campus. Let me tell you how this works in a nutshell. We are not going to get it to it until we come back to you with a proposal, which will hopefully be in January. They would refit the campus, everything, from dorms to office buildings, to athletic lights, everything to LED. If we so chose, they would also upgrade our HVAC systems to more efficient HVAC systems and they would look at the possibility of solar areas. We do have land that could be used as solar farms. What happens when they refit, we pay them back by the energy savings that we have in those areas. They predict how much energy saving we are going to have and then we pay them back. If their prediction is not accurate, they right us a check. Now, Ouachita Electric did this with SAU Tech and it has worked out really well. We are not to the point of saying we are going to do this. You guys get to decide this. We are going to do the audit and then bring that to you in January with the possibilities to see and you will have it all outlined, all the finances outlined of how it will work. It should not cost us a dime to do this, because we would be back with the energy savings. This is just information for you and you will get down to the nuts and bolts of it after we get the audit back. I just wanted to give you the information that the audit is going on right now. Any questions?

[00:13:34.09] Edgar Lee: Next on the agenda is SAU legislative audit.

To view the 2016-2017 audits for SAU and SAU Tech, please visit the links below.

SAU Magnolia:

<http://www.arklegaudit.gov/pdf.aspx?id=EDHE10517>

SAU Tech:

<http://www.arklegaudit.gov/pdf.aspx?id=EDHE11517>

[00:31:50.17] Edgar Lee: Motion?

[00:31:55.08] David Nelson: So moved

[00:31:56.28] Lawrence Bearden: second.

[00:31:57.05] Edgar Lee: All those in favor say "I."

[00:31:57.05] Monty Harrington: "I."

[00:31:57.05] David Nelson: "I."

[00:31:57.05] Therral Story: "I."

[00:31:57.05] Lawrence Bearden: "I."

[00:31:57.05] Edgar Lee: "I's" have it, "na's" none, motion carries.

If there is nothing else to entertain our attention at this time, do I have a motion to adjourn.

[00:32:12.20] Lawrence Bearden: So moved.

[00:32:13.26] David Nelson: Second

[00:32:16.04] Edgar Lee: I have a motion by Mr. Bearden and a second by Mr. Nelson to adjourn. Have a good afternoon.

Meeting adjourned at 3:00 p.m.

Board of Trustee Chair

Board of Trustee Secretary

Recorder of Recorded: La'Tricia Davis